Triangle Business Journal

2013 TOP RESIDENTIAL BUILDERS

RANKED BY DOLLAR VOLUME OF TRIANGLE CONTRACTS CLOSED IN 2012

Name/ Website	Address	Dollar volume of Triangle contracts closed in 2012/2011	No. of homes completed in the Triangle in 2012/2011	Average price of homes sold in the Triangle	Areas of specialty	Top Triangle executive	Year est. in the Triangle
1. PulteGroup *www.pultegroup.com*	1225 Crescent Green Dr., #250, Cary 27518 (919) 816-1100	$109,800,000/ $134,765,000	501/ 556	$219,200	Housing, real estate	David Carrier	1986
2. Lennar Carolinas *www.lennarraleigh.com*	909 Aviation Pkwy., #700, Morrisville 27560 (919) 337-9444	$95,451,646/ $68,740,290	400/ 270	$254,538	New home construction	Trish Hanchette	2002
3. M/I Homes *www.mihomes.com*	1511 Sunday Dr., #100, Raleigh 27607 (919) 828-1106	$94,240,996/ $74,698,000	319/ 281	$295,426	Residential Builder of Energy Star and Green Certified homes	Ed Kristensen	1988
4. Savvy Homes *www.savvyhomes.com*	8025 Creedmoor Road, Raleigh 27613 (919) 781-8104	$90,000,000/ $70,000,000	365/ 290	$245,500	Single-family attached homes	Darrell Daigre	2009
5. Standard Pacific Homes *www.standardpacifichomes.com*	1100 Perimeter Park Dr., #214, Morrisville 27502 (919) 465-5900	$83,000,000/ DNR	363/ DNR	$276,000	Building quality new home communities with a focus on customer satisfaction	Troy George	1999
6. ForeverHome, LLC *www.foreverhomenc.com*	2840 Plaza Place, #360, Raleigh 27612 (919) 720-1636	$76,374,327/ $57,206,852	291/ 240	$275,000	First-time and first and second move-up residential homes	Larry Lippincott, Mark Ward, Judi Adams, Edythe Poyner	2008
7. Royal Oaks Building Group LLC *www.royaloakshomes.com*	1210 Trinity Road, #102, Raleigh 27607 (919) 233-3886	$61,250,230/ $46,117,845	268/ 215	$228,546	Residential home building and development	Rich Van Tassel	2002
8. Toll Brothers *www.tollbrothers.com*	2510 TW Alexander Dr., Suite G, Raleigh 27617 (919) 321-4800	$59,909,649/ $52,000,000	110/ 105	$545,000	Luxury homes	David Kelly	1994
9. DRHorton Inc. *www.drhorton.com*	2000 Aerial Center Pkwy., #110-A, Morrisville 27560 (919) 460-2999	$48,500,000/ $75,000,000	300/ 358	$240,000	Residential homes	John Nance	1997
10. Homes by Dickerson *www.homesbydickerson.com*	7201 Creedmoor Road, #147, Raleigh 27613 (919) 847-4447	$42,000,000/ $23,000,000	91/ 63	$488,000	Custom high-performance Green homes	Linwood Strickland	1975
11. KB Home *www.kbhome.com*	4518 S. Miami Blvd., #100, Durham 27703 (919) 768-7988	$33,900,000/ $25,400,000	156/ 131	$209,000	Residential single-family homes	Tom Sewitsky	2003
12. Drees Homes *www.dreeshomes.com*	7701 Six Forks Road, #132, Raleigh 27615 (919) 844-9288	$33,120,000/ $36,360,000	92/ 101	$360,000	Custom-built, on your lot, residential developer	David Hausfeld	1997
13. Ashton Woods *www.ashtonwoodshomes.com/raleigh*	5711 Six Forks Road, #300, Raleigh 27609 (919) 235-0980	$29,856,700/ $16,299,000	86/ 51	$347,200	Residential home building and development	Tom Anhut	2010
14. K. Hovnanian Homes *www.khov.com*	3333 Regency Pkwy., #100, Cary 27518 (919) 462-0070	$29,806,275/ $30,000,000	111/ 102	$268,525	Single-family homes	Kurt Burger	1978
15. JordanBuilt Homes *www.jordanbuilthomes.com*	933 Old Knight Road, Knightdale 27545 (919) 650-8224	$28,125,000/ $28,125,000	75/ 75	$375,000	Move-up and luxury – single-family and multifamily	Mike Jordan, Brian Herring	1996
16. Robuck Homes Inc. *www.robuckhomes.com*	6131 Falls of Neuse Road, #200, Raleigh 27609 (919) 876-9200	$27,800,000/ $17,000,000	90/ 54	$309,000	Single-family custom homes	Chip Bishop	1956
17. Legacy Custom Homes Inc. *www.legacycustomhomes.com*	3304 Six Forks Road, #100, Raleigh 27609 (919) 781-3800	$24,900,000/ $19,253,400	93/ 81	$390,000	Custom homes	DNR	DNR
18. Terramor Homes *www.terramorhomes.com*	7208 Falls of Neuse Road, #201, Raleigh 27615 (800) 831-3720	$24,500,000/ DNR	72/ DNR	$332,000	Single-family and custom homes	Pablo Reiter, president; Michelle Simms, COO	2007
19. Garman Homes *www.garmanhomes.biz*	305 Harkness Circle, Durham 27705 (919) 452-9769	$23,459,909/ DNR	77/ DNR	$316,537	Residential building	Jim Garman, Alaina Money	2006
20. Mungo Homes *www.mungo.com*	2514 Reliance Ave., Apex 27539 (919) 303-8525	$21,000,000/ $15,570,000	115/ 94	$174,712	New single-family and townhome construction	Geoff Shiley	2007
21. Wardson Construction *www.wardson.com*	1000 Darrington Dr., #105, Cary 27513 (919) 462-0775	$13,439,755/ $15,160,574	23/ 28	$584,337	Custom home building	Kyle Ward	1985
22. Bill Clark Homes *www.billclarkhomes.com*	P.O. Box 31028, Raleigh 27622 (919) 852-5999	$13,120,000/ $10,280,157	55/ 38	$240,000	Single-family detached, multi-family attached	Don Fraley Jr.	1991
23. Saussy Burbank *www.saussyburbank.com*	3717 National Dr., #115, Raleigh 27612 (919) 781-5225	$12,700,000/ DNR	46/ DNR	$275,000	Single-family homes, Green-Certified and Energy Star-Certified homes, custom homes	Al McNeill, Joe Robinson	1992
24. Cimarron Homes *www.cimarronhomes.com*	2330 Operations Dr., Durham 27705 (919) 880-4183	$10,360,000/ $7,900,000	56/ 43	DNR	NAHB Green and Energy Star-certification; builder of custom homes on your lot or ours	Craig Morrison, president	1982
***25. Medallion Construction Inc.** *www.medallionconstructioninc.com*	12617 Village Springs Road, Raleigh 27614 (919) 562-5602	$8,500,000/ $4,000,000	23/ 12	$375,000	Residential homes in the north Raleigh, Heritage, Wake Forest areas	Mr. Barney Baxter	2003
***25. Zinn Design Build** *www.zinndesignbuild.com*	180 Providence Road, #1-B, Chapel Hill 27514 (919) 493-0099	$8,500,000/ DNR	14/ DNR	$607,000	Custom and spec homes	Adam Zinn	1995
27. Gray Line Builders LLC *www.zinndesignbuild.com*	804 Preston Village Way, Cary 27519 (919) 669-5472	$8,328,032/ $7,770,000	13/ 15	$641,000	Design-build custom homes	Justin Patsey, Alan Hill	2009

Gray Line Builders

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