Triangle Business Journal

2012 TOP RESIDENTIAL BUILDERS

RANKED BY DOLLAR VOLUME OF TRIANGLE CONTRACTS CLOSED IN 2011

Rank	Company	Dollar volume of Triangle contracts closed in 2011/2010	No. of homes completed in Triangle in 2011/2010	Average price of homes sold in the Triangle	Areas of specialty	Top Triangle executive	Year est. in the Triangle
1	**Pulte Homes** 1225 Crescent Green Dr., #250, Cary 27518 (919) 816-1100 / www.pultegroup.com	$134,765,000/ $164,563,000	556/ 655	$231,000	First-time buyer, move-up, active adult	Lawrence Lane	DNR
2	**DRHorton Inc.** 2000 Aerial Center Pkwy., #110-A, Morrisville 27560 (919) 460-2999 / www.drhorton.com	$75,000,000/ $74,000,000	358/ 378	$205,000	Residential construction	John Nance, division president	1997
3	**M/I Homes** 1511 Sunday Dr., #100, Raleigh 27607 (919) 828-1106 / www.mihomes.com	$74,698,000/ $78,932,534	281/ 246	$265,830	Energy Star certified and green certified single family attached and detached homes	Ed Kristensen	1988
4	**Lennar Corp.** 909 Aviation Pkwy., #700, Morrisville 27560 (919) 337-9444 / www.lennarraleigh.com	$68,740,290/ $71,840,386	270/ 325	$248,952	Homebuilding	Patricia Hanchette, Richard Sherman, Karl Beyer, Stpehen Leach, Allison Stuart Smull, John Froh	2000
5	**ForeverHome LLC** 2840 Plaza Place, #360, Raleigh 27612 (919) 870-9711 / www.foreverhomenc.com	$57,206,852/ $49,367,712	240/ 225	$276,360	First-time homeowners, townhomes, second-time move-up homeowners, active adult buyers	Larry Lippincott, Judith Adams, Mark Ward, Edythe Poyner	2008
6	**Toll Brothers** 2510 TW Alexander Dr., Suite G, Raleigh 27617 (919) 321-4800 / www.tollbrothers.com	$52,000,000/ $57,800,000	105/ 121	$505,000	Luxury homes	Tom Anhut	1994
7	**Royal Oaks Building Group LLC** 1210 Trinity Road, #102, Raleigh 27607 (919) 233-3886 / www.royaloaksbg.com	$46,117,845/ $30,949,234	215/ 146	$215,502	Single family and multi family builder and developer	Rich Van Tassel	2000
8	**Drees Homes** 7701 Six Forks Road, #132, Raleigh 27615 (919) 844-9288 / www.dreeshomes.com	$36,360,000/ $38,500,000	101/ 104	$360,000	Custom home, on-your-lot program	David Hausfeld	1997
9	**K. Hovnanian Homes** 3333 Regency Pkwy., #100, Cary 27518 (919) 462-0070 / www.khov.com	$30,000,000/ $26,000,000	102/ 98	$315,000	Single-family homes	Kurt Burger, division president	1978
10	**JordanBuilt Homes** 933 Old Knight Road, Knightdale 27545 (919) 650-8224 / www.jordanbuilthomes.com	$28,125,000/ $22,000,000	75/ 60	$375,000	Move-up and luxury – single-family and multifamily	Mike Jordan, president and CEO; Brian Herring, COO	1996
11	**KB Home** 4518 S. Miami Blvd., #180, Durham 27703 (919) 768-7988 / www.kbhome.com	$25,400,000/ DNR	131/ DNR	$194,000	Residential construction	Rick Carruthers	2003
12	**Homes by Dickerson** 7201 Creedmoor Road, #147, Raleigh 27613 (919) 847-4447 / www.homesbydickerson.com	$23,000,000/ $20,049,071	63/ 49	$406,000	Custom new home construction	Brant Chesson	1977
13	**Legacy Custom Homes Inc.** 2304 Wesvill Court, #340, Raleigh 27607 (919) 781-3800 / www.legacycustomhomes.com	$19,253,400/ $18,786,000	81/ 35	$310,000	Custom and semi-custom homes	Ward Russell	1973
14	**Robuck Homes Inc.** 6131 Falls of Neuse Road, #200, Raleigh 27609 (919) 876-9200 / www.robuckhomes.com	$17,000,000/ DNR	54/ DNR	$315,000	Single-family custom homes	Chip Bishop, Mick Michael	1956
15	**Ashton Woods** 5711 Six Forks Road, #300, Raleigh 27609 (919) 235-0980 / www.ashtonwoodshomes.com/raleigh	$16,299,000/ DNR	51/ DNR	$319,588	Residential homebuilding	Hampton Pitts	2010
16	**Mungo Homes** 2514 Reliance Ave., Apex 27539 (919) 303-8525 / www.mungo.com	$15,570,000/ 16,265,300	94/ 80	$184,480	Townhomes, single-family entry level, move up and executive homes	Geoff Shiley	2007
17	**Wardson Construction** 1000 Darrington Dr., #105, Cary 27513 (919) 462-0775 / www.wardson.com	$15,160,574/ $11,543,124	28/ 24	$541,449	Custom homes	Kyle Ward	1985
18	**Loyd Builders LLC** 2506 Reliance Ave., Apex 27539 (919) 387-1455 / www.loydbuilders.com	$11,500,000/ $11,000,000	10/ 11	$1,150,000	High-end custom construction	Tripp Loyd	2000
19	**Terramor Homes** 7208 Falls of Neuse Road, #201, Raleigh 27615 (800) 831-3720 / www.terramorhomes.com	$9,000,000/ $8,600,000	41/ 40	$220,000	New residential construction: townhomes, single-family homes and custom homes	Pablo Reiter, Michelle Slms	2007
20	**Cimarron Homes** 2330 Operations Dr., Durham 27705 (919) 382-2888 / www.cimarronhomes.com	$7,900,000/ DNR	43/ DNR	$185,000	Green-certified and Energy Star-certified, custom building	Craig Morrison, president	1982
21	**Gray Line Builders LLC** 804 Preston Village Way, Cary 27519 (919) 669-5472 / www.graylinebuilders.com	$7,770,000/ DNR	15/ DNR	$518,000	Custom-design-built residential homes	Justin Patsey, Alan Hill	2009
22	**CityScape Builders** 8321 Bandford Way, #007, Raleigh 27615 (919) 676-8008 / www.cityscapebuilders.com	$5,230,346/ $5,705,337	9/ 11	$550,838	Residential construction	Rick Barrett	1991
23	**Carolinian Homes** 207 Salem St., Apex 27502 (919) 363-4481 / www.carolinianhomes.com	$4,669,311/ $6,285,163	9/ 12	$519,000	Custom-home design-build, Energy Star, Green building, renovations and medical dental upfits	Alan Powell	1998
24	**Medallion Construction Inc.** 12617 Village Springs Road, Raleigh 27614 (919) 562-5602 / www.medallionconstructioninc.com	$4,000,000/ DNR	12/ DNR	$350,000	Custom homes	Barney Baxter	2005
25	**Poythress Homes Inc.** 222 Towerview Court, Cary 27513 (919) 463-5403 / www.poythresshomes.com	$3,500,000/ $6,477,639	DNR/ 17	$500,000	Custom, single-family residential	Terry Poythress	1992

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